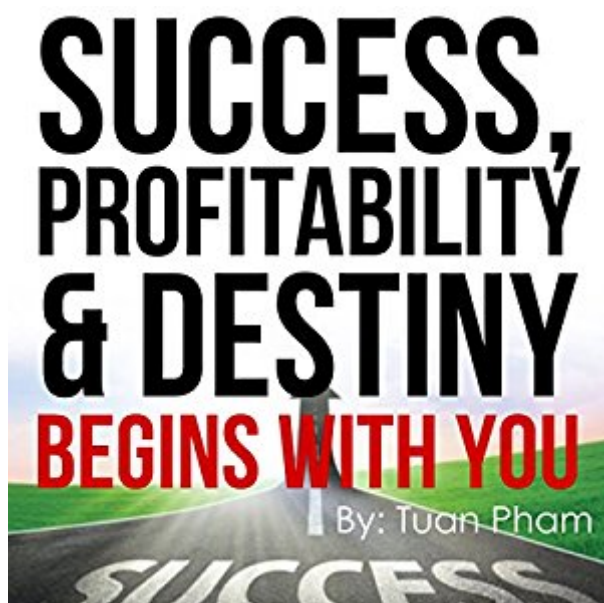


The book was found

Success, Profitability & Destiny Begins With You



Synopsis

Dr. Tuan Pham is an expert in increasing dental office profitability and success. He is the creator of Dental Maverick, a program designed to teach dentists how to master effective communication, leadership, and management. As a practicing dentist, he recognizes that many dentists are excellent clinicians, but struggle with daily management and leadership duties. Many dentists simply want to go to work, perform dentistry, and not "deal with the rest," including staff management and leadership. As dentists, if we can systematically perform difficult technical procedures, then, if provided systematic step by step instructions, we too can learn how to effectively lead and communicate. In this book and in his Dental Maverick series, you will learn important principles to implement today. You will learn to take control and affect a positive change that leads your office towards higher profitability. Dental Maverick doctors have increased their offices \$200-400k soon after learning these skills and so will you.

Book Information

Audible Audio Edition

Listening Length: 1 hour 44 minutes

Program Type: Audiobook

Version: Unabridged

Publisher: Dental Maverick

Audible.com Release Date: May 9, 2016

Whispersync for Voice: Ready

Language: English

ASIN: B01F91WTI0

Best Sellers Rank: #58 in Books > Medical Books > Dentistry > Dental Office Practice #818

in Books > Audible Audiobooks > Science > Medicine #1442 in Books > Audible

Audiobooks > Business & Investing > Leadership & Management

Customer Reviews

I'm shocked, expected a lot more based on what he writes here and on dentaltown. The book is 37 pages, very generalized. 10 2-3 page chapters, basically previews for his online seminar. You are basically paying for marketing material for the online seminar. Ridiculous. Was thinking of taking the online seminar eventually but now not so sure

The books is specifically geared toward dental professionals but the principles found in these pages

are true and can be applied to any business. Indeed, I think some of the dental professionals that read this book may find it shocking how he holds nothing back. You'll find he specifically calls out certain types of behaviors and characteristics that impair substantial business growth. An excellent read. Highly recommended!

This is a great quick read for anyone who's looking to improve their leadership skills and get a little kick in the butt with their business. Especially for us dentists. If you are stuck-in-a-rut or looking to bust out of the mundane...this is a perfect way to get started. Tuan writes in a straight forward, easily understandable way. It'll definitely get you interested in his Dental Maverick course. Highly recommend this!

Fantastic read and invaluable information about how to run your clinic successfully without all the unnecessary minutia and distractions. Pham gets right to the point in this easy-to-digest guide. "Achieving success while focusing on what you enjoy" is the takeaway Pham hammers out in short order. A must read.

Not helpful. Is basically double spaced marketing for his web seminars. Adverts for his online program on every page.

It was a quick read and something you can implement the next day. I was hoping for a little more content, but it was still good.

Excellent Book! I recommend that you actually purchase the program that Tuan has as well. I got my program through Dentalleverage.com

I am a dental student that became acquainted with Tuan after reading a comment he left on a thread on a dental forum. I contacted him to ask him a few questions and he responded very quickly with a super positive and helpful response. I found out about this book, read it, and I can honestly say it changed my outlook on how I handle the day to day grind of patient management. It is a quick read, but I read it thoughtfully and actually ended up writing a ton of my own notes and ideas in the margins. One thing that is great about this book is the fact that it compels you to think. It invokes introspection and assists in changing your way of thinking, which in my opinion is the only way to really change your actions for the better. To be short, this book is definitely worth the read and I

encourage all dentists to get this in their hands, and IN THEIR HEADS!

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